



<https://qvisiontechnologies.com/empleo/business-developer-2/>

Business Developer | USA – English

USA-002-2021

Descripción

In Q-Vision we're looking for a Business Developer with 5 years of commercial experience in selling software and IT solutions in the US.

The candidate must be a native English speaker and, ideally, would also speak Spanish.

He must be located in Illinois, Florida, Texas or New York.

Compañía

Qvision Technologies

Contrato término indefinido

Estados Unidos

Responsibilities

Management of the pipeline and forecast to ensure the fulfillment of sales goals. Presentation of proposals, Control of indicators and metrics.

Support for: marketing, brand positioning and lead generation, sales funnel management, management and generation of new alliances in the United States market.

Qualifications

- Knowledge and experience in Developing clients in the United States market.
- Native English speaker.
- Ideal Spanish speaker.

Job Benefits

- Smart Working
- Virtual Q-University
- Workplace Activities
- Great work environment

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Contacts

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